

# Bi-Coastal Law Firm iManage Migration to the Cloud with Zero End-User Issues

## Case Study

Frankfurt Kurnit Klein + Selz PC

### About the Project

Frankfurt Kurnit Klein & Selz PC (FKKS) is a midsize (160 users, 92 attorneys) law firm with offices in New York City and Los Angeles, with a focus in entertainment, advertising, and intellectual property law. Cornerstone worked with FKKS to migrate their document management system from eDocs to iManage on-premises in 2016, cutting over in early 2017. Towards the end of 2017, FKKS began planning to migrate their records management system to iManage, as well as implement iManage Security Policy Manager. Cornerstone was the firm's first and only call. The project began in early 2018 and concluded in late 2018, on schedule and close to the original budget. The firm successfully upgraded their iManage servers to Work 10, implemented Security Policy Manager, and migrated their physical and digital records to iManage Records Manager.

### Challenge

Shortly after completing the initial project, FKKS's IT Director reached out to Cornerstone with a new challenge: the firm was relocating their midtown New York office to downtown New York and wanted to move their document, records, and email services to the cloud ahead of time. New York is FKKS's primary office, including their datacenter. The goal was to move all iManage services to the cloud in order to provide ZERO iManage downtime during the office move. (FKKS is handling the email migration internally.) No downtime was imperative, as the Los Angeles office is not shutting down during the move, and some New York attorneys will need to work on their documents during the relocation weekend.

### Solution

Cornerstone worked with the firm and iManage to develop and execute a plan to move all iManage services to the cloud well ahead of the relocation deadline. Additionally, Cornerstone worked with iManage to confirm a pricing structure that allowed the migration to the cloud to happen without any sunk costs for the firm.

### Delivery of Value (Benefits)

The cloud solution was the 3rd iManage project Cornerstone has done for FKKS. Cornerstone has consistently delivered value for the firm as their trusted advisor and partner.

### About FKKS

Founded more than 40 years ago as a boutique law firm servicing the entertainment and arts communities in New York City, Frankfurt Kurnit now provides the highest quality legal services to clients in a wide range of industries and disciplines worldwide.

*"Throughout the project we have been impressed with the professionalism, the tireless effort, and the detailed thought around the project. The transition was seamless to our end-users and we couldn't have asked for a better partner."*

**- Patrick Boyd, Director of Technology,  
Frankfurt Kurnit Klein & Selz PC**



### About Cornerstone.IT

Cornerstone.IT is a national full-service IT business solution and managed services provider specializing in providing services to the legal industry since 2003.

### Plan

- Design migration plan with FKKS and iManage cloud team
- Complete iManage documentation for cloud system design
- Configure synchronization to cloud for users, email, clients, matters, and workspaces
- Configure and test SAML authentication for iManage Work, Records Manager, and Security Policy Manager
- Work with FKKS to develop, configure, and test desktop client changes for cloud
- Initial cloud import and testing
- Delta cloud import and testing
- Final cloud import, testing, desktop cutover
- Post-cutover support – no user issues reported
- Enable and configure iManage Threat Manager
- Knowledge transfer and project closeout

